

Peterson slide for DKIM infrastructure 3:15 panel



My Answers

1. **What:** Email Security Appliance
 2. **How DKIM?:** DK sign
 3. **2006:** Validate DK. Support DKIM (assumes IETF progress, adoption)
 4. **Customer value:** Combat spoofing. Marketers: trust, deliverability
 5. **IronPort differentiators:** Easy setup, performance, “just works”,
nice
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Your Questions

- | | |
|--|-----------------------------------|
| 1. Is SMTP Inadequate? | (Only one answer) |
| 2. Will DKIM Work? | (If “no”, go home) |
| 3. Do you have a DKIM solution? | (This is a good place to get one) |
| 4. Will you deploy by Q2 2006? | (No? Please...) |
| 5. Who’s deployed? | |